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MESSAGE FROM JAMES S. GAVRILOS, CFRE



Dear Colleague:

The ancient Greek philosopher Heraclitus (535 BC - 475 BC) taught that "the only constant in life is change". I think we can all agree, 2017-2018 was indeed a time of change and transition for The Education Foundation of Palm Beach County. With new staff coming on board, bringing their ideas and hopes, one constant remained: The commitment of our entire EFPBC family to the highest quality public-education in Palm Beach County.

We thank our Board of Directors and its Chairman, Mr. Ed Tancer, for their guiding hand during this year of transition. We thank our many stakeholders, whose financial support ensure that our work would grow and expand. We thank our dedicated volunteers here at the Foundation Offices and especially at our growing Red Apple Supplies Store. Your labors of love ensured our continued success. And above all, we thank the heroic teachers, principals, district administrators, school board members and support staff who work tirelessly on behalf of the 193,000 students we serve.

The dominant word in 2017-2018 was GROWTH! With the incredible support from our local business community, we expanded our program offerings...and dramatically increased the number of schools being served by our Red Apple Supplies Store. To wit:

- 45 GoTeach! Classroom Grants were awarded
- 31 Title 1 Schools were served at our Red Apple Supplies Store
- Over \$270,000 in FREE school supplies were distributed at our Red Apple Supplies Store

In the pages that follow, we want to give you an overview of the work we accomplished in 2017-2018. I think you will be as inspired as we are. Read them...digest them...and celebrate them. And get ready for another year of growth and expansion.

And so, with all due respect to Heraclitus...here at the Education Foundation of Palm Beach County, the only constant is...GROWTH! Thank you for being part of the journey.

With respect,

James S. Gavrilos, CFRE

President/CEO: Education Foundation of Palm Beach County

MISSION: We are the nexus of Palm Beach
County's publicschool system, the private sector, and the community. We facilitate student achievement by supporting high-quality public education through partnerships, grants, events, and public awareness.

MATCHING GRANT PROGRAMS

Red Apple Supplies

The Education Foundation of Palm Beach County (EFPBC) completed its second full academic year operating a free school supply and resource store called Red Apple Supplies (RAS), serving Palm Beach County public-schools. RAS provides teachers free school supplies throughout the school year for their economically disadvantaged students attending schools designated as Title 1 (based on the school's percentage of free/reduced price lunch eligible students). RAS has targeted schools with 95% and above and served 31 schools during the 2017-2018 academic year.

- RAS distributed over \$270,000 in school supplies to the classrooms and students who need them the most.
- In a response to Hurricane Irma, the Education
 Foundation of Palm Beach County, in partnership
 with The Community Foundation and The Lost
 Tree Foundation, delivered over \$50,000 in school
 supplies to the Glades schools that served as FEMA
 shelters or shelter schools.
- RAS had over 640 "Teacher Shops" and served over 16,000 students.
- Office Depot generously donated 43 pallets of school supplies, which allowed RAS to stock its shelves in order to better serve the teachers and students in Palm Beach County!
- 58% of teachers shared that shopping at Red Apple Supplies improved their "teacher quality".

RED APPLE SUPPLIES DONORS

Ventus Charitable Foundation

School District Education Foundation Matching Grant Program/Consortium of Florida Education Foundations (CFEF)

Office Depot

Community Foundation of Palm Beach and Martin Counties
Children's Healthcare Charity/Honda Classic Cares
Meredith Trim and James Robo
Great Charity Challenge
Lost Tree Village Charitable Foundation

Deborah H. Caplan | Michelle Ketchum | Mark Maisto | Helios Foundation

Frank Greuci | William S. Seeley | Michael & Tracey Dickinson Illustrated Properties Charities, Inc.

2017 COMMUNITY SUPPLY DRIVES:

AECOM | ADP Accounting Palm Beach Region | Aerojet Rocketdyne | Andersen Tax | Atria Senior Living
Anteras International Realty | Bank of America/Roger Dean Chevrolet Stadium | BDO
BNY Mellon Wealth Management | Boca Raton Magazine | Brighton Gardens Assisted Living | Capital One
Chen Moore & Associates | Collective Water Resources (Nexus) | Discover The Palm Beaches
Egret Landing's Community Building | Flagler Museum | Florida Power & Light Company
Gilbane Building Company | Jupiter Inlet Colony's Town Hall | Keiser University | Kendra Scott | KLX Inc.
Leadership Palm Beach County | Lesser Lesser Landy & Smith | NAI Merin Hunter Codman, Inc. | Otis Americas
Palm Healthcare Company | Pratt & Whitney | Raymond James & Associates | Representative Bill Hager
Representative Al Jaquet | Saxon Business Systems | School District of Palm Beach County's Finance Department
Schoolhouse Children's Museum & Learning Center | Sneakz Organic | Step By Step Foundation
The Palm Beach Post | The Lane Spa | The Sophia Abacoa | Topco Associates | United Healthcare
Valley National Bank | Velocity Community Credit Union | Voloridge Investment | Wells Fargo

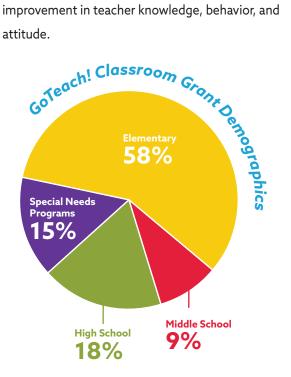
GoTeach! Classroom Grants

Funded by: The School District Matching Grant
Program through The Consortium of Florida
Education Foundations (CFEF), SRG Technology,
Florida's Support Education License Plate Program,
Ventus Charitable Foundation, and The Great
Charity Challenge

The Education Foundation of Palm Beach County's GoTeach! Classroom Grants encourage educators to create innovative and exciting educational opportunities for their students. GoTeach! Classroom Grants focus on the following priorities: Literacy, Career Education and STEAM (Science, Technology, Engineering, Art and Mathematics). The typical GoTeach! Classroom Grant ranges from \$775 for individual teacher proposals to \$1,275 for team proposals.

Quick Facts:

- The Education Foundation awarded over \$40,000 in funding to support 45 grants in 31 schools serving over 70 teachers and 3,000 students through individual and team grants.
- 98 % of teachers self-reported that their overall "Teacher Quality" improved as a result of this grant program. This was self-reported via a survey where teachers indicated whether this grant fostered an improvement in teacher knowledge, behavior, and attitude.



"This grant was the **greatest experience** of my teaching career so far! The excitement level that both the students and teachers experienced is **difficult to capture in words.**"

Brenda Joyce, Teacher

Jupiter Middle School of Technology

Ready for Take Off: Drones on Learning GoTeach! Classroom Grant



Sweet Robotics

Funded by: Ventus Charitable Foundation, Florida
Power & Light, Company (FPL) and The School
District Matching Grant Program through The
Consortium of Florida Education Foundations (CFEF)

Pahokee Middle School offered a new class in both computer programming and hands-on STEM activities, including participation by the 8th grade students in the FIRST Robotics Lego League. This class arose out of the success of the school's club Lego Robotics team, student interest and the desire to interest students in hands-on STEM activities with real-world applications.

This grant provided start-up funding for the new computer programming class which was offered to students in 6th-8th grades. Funding was used to purchase laptops, computer programming curriculum, Lego Mindstorm Education Expansion Sets, teacher training, and other resources. In addition, funding support provided Pahokee Middle School's Club Robotics Team, The Subaroos, opportunities to attend competitions.

- 90% of students who participated in a robotics class ended the school year with at-least basic knowledge in computer programming or block coding for Robotics compared to their knowledge at the beginning of the school year.
- 83% of students reported that they were interested in a career in STEM/Robotics as a result of their participation in the Robotics Course.
- The Subaroos earned the Robot Design/Technical Award and an award for the Robot Game High Score at the Palm Beach Extravaganza and Spectacular Qualifying Tournament for FIRST LEGO League Robotics.
- At the South Florida Regional Championship, the Subaroos won the Innovative Solution Award and brought home the coaches award for Mr. Luis Paniagua.
- The Subaroos were 1 of 50 teams out of 700, to advance to the State Championships finishing 12th in the Robot Game.
- The Subaroos and participated in the "FLL
 Razorback Invitational", a national level tournament,
 held in Fayetteville, Arkansas in May 2018. They
 were 1 of 5 Florida Teams to compete in the
 competition and were the ONLY Middle School team
 to represent South Florida.



Palm Beach Medical Academies

Funded by: Funded by: The Quantum Foundation & The School District Matching Grant Program through The Consortium of Florida Education Foundations (CFEF)

This project completed its second of two years funding support to several Medical Academies in Palm Beach County's Title 1 schools. The first year of support focused on retaining medical teachers at low-performing schools (Lake Worth Middle and Pahokee High) and equipping a medical laboratory classroom at Forest Hill High School (FHHS). The second year focused on further outfitting the medical laboratory classroom at FHHS and beginning to outfit the classroom for a new program at Santaluces High School. The programs offered challenging, relevant instruction in the healthcare fields which prepares students for college and/or the workforce.

Quick Facts:

- 596/602 Medical Academy students (99%) achieved at least one of the following certifications:
- Emergency Medical Responder, Certified Medical Administrative Assistant, Certified EKG Technician, Patient Care Technician and Certified Pharmacy Technician.
- 96% of Medical Academy students demonstrated competency in medical sciences coursework by achieving a grade of "C" (70%) or higher during the academic year.



Readers Fly with UFLI

Funded by: Ventus Charitable Foundation & The School District Matching Grant Program through The Consortium of Florida Education Foundations (CFEF)

A significant portion of elementary age students do not read at a proficient level. Some of these students have language-based learning disabilities, which often are not diagnosed and addressed at a young age, leading to delayed and impaired learning. The goal of this project is to bring strategies that work for students with language-based learning disabilities to the classroom at the kindergarten level to address these reading issues before they impede the students' academic, social, and emotional development.

The Palm Beach County School District is collaborating with the University of Central Florida to train teachers in incorporating evidence-based reading strategies into their daily instruction. This project built the capacity of 10 district administrators to train kindergarten teachers in four pilot elementary schools. The goal is for teachers, at the kindergarten level, to identify the ways that individual students struggle to read and then apply multisensory, evidence-based strategies to assist them as part of the core curriculum, rather than in individual interventions.

Quick Fact:

 After teaching 27 kindergarten teachers more than 30 multisensory primary literacy strategies, 48% demonstrated a change or increased their use of multisensory strategies in the classroom. "The training gave me ideas and activities I can incorporate into my instruction to help "at risk" students to achieve success in their learning. The materials are awesome! Thank you for supplying class sets, as well as other materials for whole group instruction, such as chart tablets."

Lori Kaufmann Readers Fly with UFLI

Boynton Beach Community High School Medical Sciences Academy

Funded by: The Mary and Robert Pew Public
Education Fund & The School District Matching
Grant Program through The Consortium of Florida
Education Foundations (CFEF)

In the fourth year of this special project, The Mary and Robert Pew Public Education Fund in partnership with the Education Foundation, is supporting Boynton Beach Community High School (BBHS), a Title I school, in creating an innovative and successful education program in the healthcare delivery services. This public-private partnership has created a robust program that has grown from 56 students in 2015 to 140 in the 2017-2018 school year.

Private funds along with matching funds, created and sustained this program in the launch phase, paying for a qualified teacher with the necessary training, outfitting the classrooms with the type of expensive equipment necessary to give students the learning environment they need, and connecting students with experiences both in and out of the classroom. These experiences included visits to local hospitals, colleges, and other institutions that deepened the learning experience and provided practical applications.

The goal of establishing a program that provides challenging real-world learning opportunities for students is being met, and students are rising to the challenge! Boynton Beach High School Medical Sciences Academy students have had a 100% success rate at passing the Emergency Medical Responder Certification, on the first try, for two years in a row.

- 100% of Boynton Beach High School Medical Sciences Academy students passed both the Biology and Algebra End of Cource (EOC) exams.
- 100% of Boynton Beach High School Medical Academy Sciences students earned Industry Certification passing rate in the new Health Wellness Class. This is in addition to maintaining a 100% student Industry Certification passing rate for the Emergency Medical Responder course.
- 80% (95) Boynton Beach High School Medical Sciences Academy students passed Industry Certification Exams related to their career path and 27 students passed 2 Industry Certification Exams.

Closing the Achievement Gap with AVID

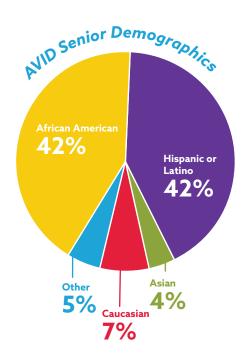
Funded by: Bank of America & The School District Matching Grant Program through The Consortium of Florida Education Foundations (CFEF)

The AVID System (Advancement via Individual Determination) is a district-wide academic and graduation improvement initiative supported by the Education Foundation of Palm Beach County (EFPBC). Based on its superior student outcomes, AVID has proven results in 51 local elementary, middle and high schools resulting in grade and credit improvement, higher graduation rates among underperforming gender and racial groups, and more students enrolled and persisting in post-secondary education.

A special project of AVID and EFPBC, is Conniston Middle School's endeavor to become a National Demonstration School (NDS). Demonstration Schools are exemplary models of the AVID College Readiness System and undergo a rigorous, multiyear validation process. Schools must be certified regularly to ensure high levels of fidelity in the implementation of AVID strategies schoolwide. Conniston Middle School will begin preparing for the validation process in 2018-2019. If they are validated in the Spring of 2019, they will become the first Demonstration School in the Dade, Broward, Palm Beach, Martin, and St. Lucie school systems and surrounding areas. The District Team, AVID Regional support, and the EFPBC have provided tremendous support this past year to get the school to this point in the process.



- 51 AVID Schools in Palm Beach County serving over 8,120 students.
- Over 500 teachers and school administrators trained in AVID strategies.
- 249 AVID Seniors graduated with 76% applying and
 71% being accepted to, a 4-year college or university.
- Of the Graduating AVID Seniors, 77% of students had parents who did not attend college or a university, 87% of students were on Free and Reduced Lunch, and 29% where English Language Learners.



In their own words . . .

2017-2018 GoTeach! Classroom Grant Recipient

"The Education Foundation of Palm Beach County has been a shining light for me and my students and I am extremely grateful! The teacher support from this organization is both generous and sincere. As a recipient of a GoTeach! Classroom Grant in 2017-18, I had the ability to plan creative lessons and think a little outside of the box. My students absolutely loved our Creative Cookbook projects! Through the simple cooking projects, students learned to follow directions, they gained language and they became motivated writers. The Education Foundation of Palm Beach County strongly impacted me as

a teacher by giving me opportunities to have fun and get a little messy with my students while making cross-curricular connections. Providing me with resources made it easier for me to get excited to teach, which in turn impacted my young students as they became more excited to learn."



Stacy Greenberg

Palm Beach County Teacher of the Year 2015-16
K-2 Deaf and Hard of Hearing (DHH) Teacher
Indian Pines Elementary School

Red Apple Supplies

Teacher Shares Impact Teaching Love, Care, and Compassion to VPK Students

"Thanks to the Education Foundation of Palm Beach County's Red Apple Supplies and their donors, our VPK students at Barton Elementary made beautiful letters to elementary students in Puerto Rico that were affected by Hurricane Maria. Using color papers, markers, feathers, glue, and envelopes, students drew



hearts, flowers, houses, and happy faces. Others were able to write their names and some numbers.

As they were working, they kept calling me to see what they made. How proud they were of their work!

On October 20th, a month after Hurricane Maria, I was able to visit Borinquen Bilingual School in Aguadilla, Puerto Rico, where I met with Mrs. Awilda the School's Secretary. I wanted to give the letters to a Pre-K classroom but at that time they were taking a "siesta" nap. Mrs. Awilda took me to a third-grade classroom where I met Mrs. William. As I talked to the third-

grade students, I mentioned that these letters were made by Pre-K students from Barton Elementary and they were made with love for the students in Puerto Rico. As I handed out the letters I could feel the joy and emotion coming from the children. Students got together to share the letters. I heard: "This one has a heart" "Look at mine" "What did he write?" "This is so adorable" "Mine has feathers and a house" How proud I felt of my students! The school's administrators were very grateful and touched by the kindness, love, and compassion shown by my students.

Once again, THANK YOU EDUCATION FOUNDATION
AND RED APPLE SUPPLIES FOR YOUR GENEROSITY
AND DEDICATION in making sure students in Palm
Beach County have the supplies they need to make a
difference in this world!"

Maria Soto-Perez

VPK Teacher at Barton Elementary



Sweet Robotics Program at Pahokee Middle School

Student Shares her Vision of the Future and Impact Robotics Program has on her Future Career

"Robotics has taught me many useful skills that I can use in the future. Some of these skills include learning how to code / program to have a better understanding of creating science projects and even learning how to market products that our First Lego League developed

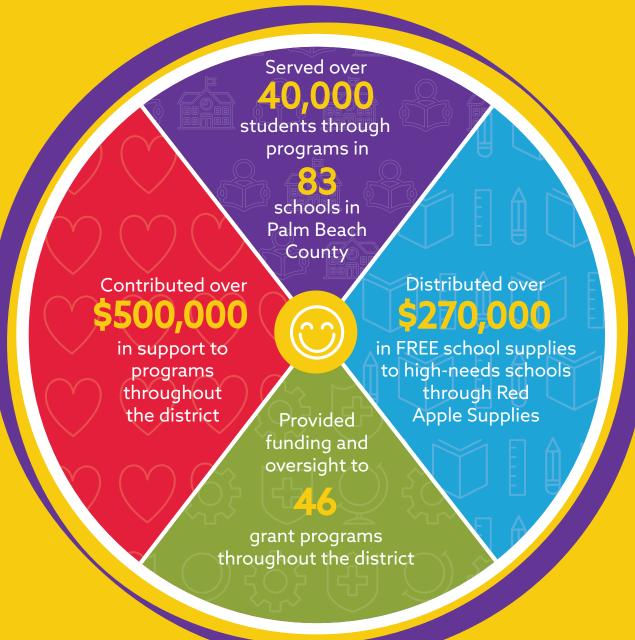


ideas for. As a future career, I plan on pursuing a career in Architecture. I believe that Robotics is teaching me special skills like critical thinking, being creative, thinking outside the box, and most importantly how to communicate and collaborate with others. Through Robotics, last year I was given the opportunity to meet other kids from different cultures as one of our competitions included teams from all across the United States and also from other countries around the world. In this particular competition we were given a challenge where our team had to collaborate on the spot with a different team. This was a great experience as sometimes it was difficult trying to communicate with kids from different countries. In my future career, I will more than likely have to work with others from different cultures and countries. So this opportunity was a great first experience. The whole robotics program and First Lego League competitions is teaching me the same skills that will require me to be successful in my future career."

Nayeli Perez 7th Grade Student at Pahokee Middle School



2017-2018 Impact



If you're interested in supporting a matching grant or grant program contact Jennifer Ethridge,

Director of Programs and Grants at

Jennifer@EducationFoundationPBC.org

MATCHING GRANT INFORMATION

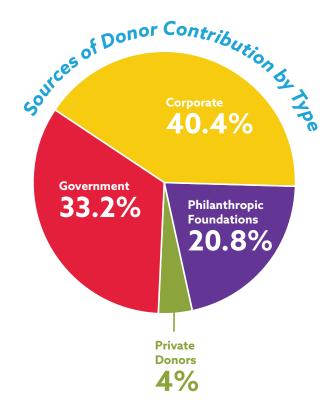
Through the collaborative effort of its members, the Consortium of Florida Education Foundations (CFEF) successfully advocated for the creation of legislative matching funds in 2000 which has provided a dollar-for-dollar incentive for local education foundations to raise private contributions for eligible projects. Since then, nearly \$92 million in combined private and state dollars has been employed for local projects that serve low-performing students and literacy initiatives, encourage STEM and career/technical education, improve teaching quality, and/or increase graduation rates.

The CFEF is the membership organization for Florida's school district-wide local education

foundations. Established in 1987, the CFEF maximizes the individual and collective strength of Florida local education foundations to support local partners and schools in achieving student success. The CFEF now has 65-member foundations with 1,100 business and community leaders serving as volunteer board members. Collectively, they raise \$64 million annually to support students, teachers and schools through a variety of programs. The CFEF has facilitated more than \$46 million to local education foundations since 2002 through various private- and public-sector partnerships, including the State of Florida School District Education Foundation Matching Grant Program.

To learn more about the CFEF and the statewide impact of the program, visit education foundations fl.org.

RESOURCES & FINANCIAL MANAGEMENT





invest in todays students as tomorrow's leaders

No duty is more important than the education of our youth. Business leaders across Palm Beach County recognize the need to get involved and make a difference. The Education Foundation encourages these business leaders to become Champions of Education. The Champions of Education Program is a comprehensive approach that recognizes business' contributions of time, talent and treasure. Our goal for our Champions is a "full circle" experience. Our Champions commit their annual financial support at a level comfortable for them. In addition, they have the opportunity to volunteer at the Education Foundation's Red Apple Supplies Store to see first-hand the difference they are making. And finally, our Champions have the opportunity to network with other business leaders as well as senior school district administrators at a variety of events. When we build our businesses and build our schools...we build a better Palm Beach County.

We most sincerely thank our Champions of Education who joined us in 2017-2018 to support highquality education. You are the engine of transformation! Today's student is tomorrow's leader!



2017-2018 ANNUAL REPORT

Thank you to our Champions of Education!

Superintendent Stars











Scholars in Education







Principal Partners



Leading Educators









Ventus Charitable Foundation

Star Mentors

















22 businesses partnered with the

Education Foundation of Palm Beach County,

investing \$134,000 in high-quality education!

EXECUTIVE LEADERSHIP



Ed Tancer Board Chairman, Gunster



Val Perez Immediate Past Board Chairman, TD Bank



James S. Gavrilos President and CEO, Education Foundation of Palm Beach County



Meredith Trim Secretary, Ventus Charitable Foundation



Jim Moore Treasurer UnitedHealthcare



Lisa Park Chair, Programs & Grants, Wells Fargo



Marty Cass Co-Chair, Development, BDO



Juan Tagle Co-Chair, Development, JP Morgan Chase & Company



Ken Kahn *LRP Publications, Inc.*



Alan Baseman Comiter, Singer, Baseman and Braun LLP



David Bleisch *Office Depot*



Karen Brill School Board of Palm Beach County Member Designee



Frank Compiani RSM US LLP



Nicole Daggs Florida Power & Light Company



Leanne Evans School District of Palm Beach County



Dr. Donald E. Fennoy II Superintendent, School District of Palm Beach County



Michael Kohner HBK



Kimberly Lea Keiser University



Max MaconNextEra Energy
Resources



Jordan Paul NAI/Merin Hunter, Codman, Inc.



Mary-Suzanne Powell Johnson Controls, PLC



George Prueger *Aerojet Rocketdyne*



Kimberly Reckley PNC Bank



Victor Reiss Cancer Treatment Centers of America Comprehensive Cancer Care Network



Kelly Smallridge *Business Development Board*





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