

The Education Foundation of Palm Beach County, Inc.

Financial Statements

June 30, 2021 and 2020

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Independent Auditors' Report

To the Board of Directors The Education Foundation of Palm Beach County, Inc. Boynton Beach, Florida

We have audited the accompanying financial statements of The Education Foundation of Palm Beach County, Inc. (the "Organization"), which comprise the statement of financial position at June 30, 2021, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization at June 30, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Boca Raton, Florida February 1, 2022

The Education Foundation of Palm Beach County, Inc. Statements of Financial Position June 30, 2021 and 2020

<u>Assets</u>

		2021		2020
Current assets:				
Cash	\$	2,732,449	\$	2,420,531
Contributions and grants receivable, net	Ψ	2,732,449	Ψ	72,029
Supplies inventory		601,044		474,785
Total current assets		3,333,493	-	2,967,345
Total current assets		0,000,400		2,301,043
Long-term assets:				
Investments		354,509		315,874
Other assets		85,187		94,269
Property and equipment, net		54,574		1,881
Total long-term assets		494,270		412,024
Total assets	\$	3,827,763	\$	3,379,369
<u>Liabilities and Ne</u>	et Asset	: <u>S</u>		
Current liabilities:				
Accounts payable	\$	1,938	\$	70,371
Accrued expenses and other liabilities		37,131		22,948
Pass-through funds payable		1,194,720		1,105,633
Notes payable, current		-		34,945
Total current liabilities		1,233,789		1,233,897
Long-term liabilities:				
Notes payable, non-current		<u>-</u> _		54,914
Total liabilities		1,233,789		1,288,811
N				
Net assets:		1 750 070		1 071 040
Without donor restriction		1,756,878		1,071,648
With donor restriction	-	837,096	-	1,018,910
Total net assets		2,593,974		2,090,558
Total liabilities and net assets	\$	3,827,763	\$	3,379,369

	Year Ended June 30, 2021					Year Ended June 30, 2020						
	Without Donor Restriction			With				Without		With		
			Donor Restriction			Total		Donor Restriction		Donor Restriction		Total
Support and revenue:												
Contributions and grants	\$	1,002,356	\$	437,280	\$	1,439,636	\$	711,373	\$	1,657,576	\$	2,368,949
In-kind contributions and contributed services		12,000		1,181,846		1,193,846		22,680		668,516		691,196
Paycheck protection program loan forgiveness		89,859		-		89,859		-		-		-
Other income		11,417		21,462		32,879		30,434		24,206		54,640
Net assets released from restriction		1,822,402		(1,822,402)		-		2,065,390		(2,065,390)		-
Total support and revenue		2,938,034		(181,814)		2,756,220		2,829,877		284,908		3,114,785
Expenses:												
Program services:												
Career Education		270,652		-		270,652		296,082		-		296,082
Go Teach		115,931		-		115,931		98,279		-		98,279
Academic Improvement / AVID		70,339		-		70,339		85,525		-		85,525
Red Apple Store		318,479		-		318,479		998,761		-		998,761
Other programs		1,018,069		-		1,018,069		711,153		-		711,153
Total program services		1,793,470		_	-	1,793,470		2,189,800		-		2,189,800
Management and general		268,857		-		268,857		266,278		-		266,278
Development		190,477		-		190,477		222,366		-		222,366
Total expenses		2,252,804		-		2,252,804		2,678,444		-		2,678,444
Changes in net assets		685,230		(181,814)		503,416		151,433		284,908		436,341
Net assets at beginning of year		1,071,648		1,018,910		2,090,558		920,215		734,002		1,654,217
Net asset at end of year	\$	1,756,878	\$	837,096	\$	2,593,974	\$	1,071,648	\$	1,018,910	\$	2,090,558

	Program Services					Support			
	Career		Academic	Red Apple	Other		Management		
	Education	Go Teach	Improvement	Store	Programs	Total	and General	Development	Total
Digital inclusion	\$ -	\$ -	\$ -	\$ -	\$ 886,393	\$ 886,393	\$ -	\$ -	\$ 886,393
Payroll wages	-	-	693	144,789	123,806	269,288	169,374	147,348	586,010
Program management	165,498	13,063	-	3,200	-	181,761	-	-	181,761
School supplies	-	-	-	144,387	-	144,387	-	-	144,387
Contract labor	102,500	3,000	13,375	325	-	119,200	-	-	119,200
Grants and awards	500	98,068	-	-	-	98,568	12,000	605	111,173
Professional fees	-	-	-	-	-	-	46,090	16,062	62,152
Conferences and training	2,154	1,800	44,945	112	-	49,011	1,307	5,703	56,021
Programs supplies	-	-	11,326	1,769	5,030	18,125	8,236	-	26,361
Other expenses	-	-	-	706	-	706	18,116	-	18,822
Membership dues	-	-	-	-	-	-	4,599	9,575	14,174
Insurance	-	-	-	5,612	-	5,612	6,391	-	12,003
Marketing	-	-	-	-	2,840	2,840	281	8,084	11,205
Printing, postage and supplies	-	-	-	4,144	-	4,144	2,409	897	7,450
Depreciation expense	-	-	-	4,816	-	4,816	-	-	4,816
Program equipment	-	-	-	4,534	-	4,534	-	-	4,534
Occupancy costs	-	-	-	4,085	-	4,085	54	-	4,139
Banquets								2,203	2,203
	\$ 270,652	\$ 115,931	\$ 70,339	\$ 318,479	\$ 1,018,069	\$ 1,793,470	\$ 268,857	\$ 190,477	\$ 2,252,804

	Program Services							Services	
	Career		Academic	Red Apple	Other		Management		
	Education	Go Teach	Improvement	Store	Programs	Total	and General	Development	Total
School supplies	\$ -	\$ -	\$ -	\$ 623,178	\$ 1,709	\$ 624,887	\$ -	\$ -	\$ 624,887
Payroll wages	5,246	-	14,490	153,114	113,000	285,850	144,285	144,243	574,378
Contract labor	29,939	495	1,539	-	515,292	547,265	-	, -	547,265
Programs supplies	-	-	16,070	177,000	, -	193,070	705	-	193,775
Program equipment	178,130	-	· -	6,455	-	184,585	-	-	184,585
Grants and awards	-	91,093	-	-	_	91,093	-	16,337	107,430
Classroom materials	15,997	-	6,988	-	70,940	93,925	-	-	93,925
Conferences and training	16,966	-	41,438	-	-	58,404	6,564	3,158	68,126
Program management	42,804	4,191	5,000	2,882	10,212	65,089	2,356	-	67,445
Professional fees	7,000	-	-	-	-	7,000	33,115	5,542	45,657
Printing, postage and supplies	-	2,500	-	13,686	-	16,186	20,502	3,661	40,349
Marketing	-	-	-	1,591	-	1,591	524	34,058	36,173
Other expenses	-	-	-	2,551	-	2,551	24,540	-	27,091
Occupancy costs	-	-	-	5,299	-	5,299	12,000	-	17,299
Membership dues	-	-	-	-	-	-	7,219	7,187	14,406
Bad debt expense	-	-	-	-	-	-	10,000	-	10,000
Depreciation expense	-	-	-	9,901	-	9,901	-	=	9,901
Insurance	-	-	-	3,104	-	3,104	4,468	731	8,303
Banquets		_			_			7,449	7,449
	\$ 296,082	\$ 98,279	\$ 85,525	\$ 998,761	\$ 711,153	\$ 2,189,800	\$ 266,278	\$ 222,366	\$ 2,678,444

The Education Foundation of Palm Beach County, Inc. Statements of Cash Flows For the Years Ended June 30, 2021 and 2020

	 2021	 2020
Cash flows from operating activities:		
Change in net assets	\$ 503,416	\$ 436,341
Adjustments to reconcile change in net assets		
to net cash provided by operating activities:		
Paycheck protection program loan forgiveness	(89,859)	-
Depreciation	4,753	9,901
Bad debt	-	10,000
Changes in operating assets and liabilities:		
Contributions and grants receivable	72,029	69,479
Supplies inventory	(126,259)	(33,338)
Other assets	(29,553)	(90,195)
Accounts payable and accrued expenses	(54,250)	61,324
Pass-through funds payable	 89,087	 158,781
Net cash provided by operating activities	 369,364	 622,293
Cash flows from investing activities		
Purchases of property and equipment	(57,446)	-
Net cash used in investing activities	(57,446)	 _
Cash flows from financing activities:		
Borrowings on note payable	-	89,859
Net cash provided by financing activities	-	 89,859
Increase in cash	311,918	712,152
Cash, beginning of year	 2,420,531	 1,708,379
Cash, end of year	\$ 2,732,449	\$ 2,420,531

Note 1 – Nature of Foundation

The Education Foundation of Palm Beach County, Inc. (the "Foundation") is a nonprofit corporation established in 1984 by Palm Beach County business leaders to serve as the philanthropic support Foundation for K-12 public education. The Foundation partners closely with the School District of Palm Beach County and the greater business and charitable community to fund programs that close achievement gaps in learning and creative positive, measurable change for students. Through a unique matching grant program, the Foundation works with corporate and private investors to fund innovative projects and curriculum that improve literacy and grade-level performance, increase graduation rates, support STEM and career academies, target support to low-performing students and schools, and provide disadvantaged students with free school supplies throughout the year. The Foundation fosters excellence in teaching and leadership by funding direct classroom grants, recognizing educators who excel, and providing quality professional development.

Note 2 - Summary of Significant Accounting Policies

Basis of Presentation

The Foundation's financial statements are prepared on the accrual basis of accounting in accordance with the provisions of Financial Accounting Standards Board in its Accounting Standards Update ("FASB ASU") 2016-14 Not-for-Profit Entitles (Topic 958): Presentation of Financial Statements of Not-for-Profit-Entities. Under FASB ASU 2016-14, the Foundation is required to report information regarding its financial position and activates according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Financial Statement Presentation

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

- *Net Assets Without Donor Restrictions* Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.
- Net Assets With Donor Restrictions Net assets subject to donor (or certain grantor) imposed restrictions. Some restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor or grantor. Other restrictions are perpetual in nature, where the donor or grantor stipulates that resources be maintained in perpetuity.

Generally, contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. All contributions are considered available for general use, unless specifically restricted by the donor or subject to other legal restrictions.

Note 2 – Summary of Significant Accounting Policies, continued

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Functional Allocation of Expenses

The costs of providing the programs and other activities have been summarized on a functional basis in the accompanying statements of activities and changes in net assets. Certain program and support expenses, such as salaries, benefits and other administrative costs, are allocated among program services, general and administrative and fundraising based on management's analysis of these costs.

Contributions and Program Revenue

Contributions received are recorded as revenue without donor restricted net assets or with donor restricted net assets depending on the existence or nature of any donor restrictions. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restriction expires in the year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

In-kind Contributions

Contributed services and materials are reflected in the financial statements at their estimated fair value at the date of receipt. Contributed services are recognized as contributions if the services: (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise have been purchased. Contributed services from individual volunteers performing a variety of tasks that do not require specialized skills to assist the Foundation in carrying out its mission are not recognized in the financial statements.

Cash and Cash Equivalents

The Foundation considers all highly liquid investments, for general operating purposes, with a maturity date of three months or less at date of purchase to be cash equivalents. At times during the year, the Foundation maintains balances with financial institutions which may exceed the federally insured limit of \$250,000. At June 30, 2021 and 2020, the Foundation's uninsured cash balances were approximately \$1,520,000 and \$1,776,000, respectively. The Foundation has not experienced any losses on such accounts and does not feel it is exposed to any significant risk with respect to cash and cash equivalents.

Note 2 – Summary of Significant Accounting Policies, continued

Contributions and Grants Receivable

Receivables are stated at the amount of the uncollected balance less an allowance for doubtful accounts, if considered necessary. Management periodically evaluates the adequacy of the allowance based on past experience and adverse situations that may affect the donor or grantor's ability to pay. Receivables are written off when deemed uncollectible. Recoveries of receivables previously written off are recognized as revenue when received. There was no allowance for doubtful accounts at June 30, 2021 and 2020, respectively.

Inventory

Inventory consists of school supplies held for distribution at the Red Apple Supply Store. Donated items are valued at their estimated fair value. Purchased items are recorded at the lower of cost or net realizable value.

Investments

Investments are stated at fair value and have been categorized based upon a fair value hierarchy, in accordance with FASB Accounting Standards Codification ("ASC") 820, *Fair Value Measurements*. The investments held at June 30, 2021 and 2020, respectively, consisted of money market balances and mutual funds. The Foundation's investments are being held for the benefit of certain pass-through contributors. As such, all investments earnings as well as portfolio gains and losses are recorded as changes to the related pass-through payable.

Property and Equipment

Property and equipment is capitalized at cost, if purchased, or, if acquired by contribution, at the estimated fair value on the date of contribution. The Foundation provides for depreciation on property and equipment over the useful lives of three (3) to five (5) years on the related depreciable assets using the straight-line method.

Income Taxes

The Foundation is a not-for-profit Foundation that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code ("IRC"). Accordingly, no provision for income taxes has been recorded in the financial statements. The Foundation is required to operate in conformity with the provisions of the IRC to maintain its exempt status. The Foundation's tax years subject to examination by tax authorities generally remain open for three (3) years from the date of filing.

Fair Value of Financial Instruments

FASB ASC 825, *Disclosure About Fair Value of Financial Instruments*, requires certain disclosures regarding the fair value of financial instruments. The Foundation estimates that the fair value of all financial instruments at June 30, 2021 and 2020, respectively, does not differ materially from the aggregate carrying values of its financial instruments recorded in the accompanying statements of financial position. The estimated fair value amounts have been determined by the Foundation using available market information and appropriate valuation methodologies. Considerable judgment is necessarily required in interpreting market data to develop the estimates of fair value, and, accordingly, the estimates are not necessarily indicative of the amounts that the Foundation could realize in a current market exchange.

Note 2 - Summary of Significant Accounting Policies, continued

Accounting Pronouncements Adopted

The Foundation has adopted the financial statement presentation and disclosure standards contained in the FASB Accounting Standards Update ("ASU") No. 2018-08 – Not-for-Profit Entities (Topic 958), Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made, which clarifies and improves the scope and the accounting guidance for contributions received and contributions made. The change has been applied retrospectively with no effect on beginning net assets.

The Foundation has adopted ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*. ASU 2014-09 affects any entity that either enters int contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets. Under ASU 2014-09, an entity will recognize revenue when it transfers promised goods or services to customers in an amount that reflects what it expects in exchange for goods or services. The change has been applied retrospectively with no effect on beginning net assets.

Recent Accounting Pronouncement

In February 2016, the FASB issued ASU No. 2016-02, *Leases*. The new standard establishes a right-of-use ("ROU") model that requires a lessee to record a ROU asset and a lease liability on the statements of financial position for all leases with terms longer than twelve (12) months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statements of functional expenses. Due to the COVID-19 pandemic, relief has been offered by the FASB and the effective date has been extended to fiscal years beginning after December 15, 2021, with early adoption permitted. The Foundation is currently evaluating the potential impact of this ASU on the financial statements.

Reclassifications

Certain reclassifications have been made to the comparative period amounts to conform to our current period presentation. These reclassifications had no impact on previously presented financial condition of results and operations.

Date of Management's Review

Management evaluated the Foundation's activity through February 1, 2022, the date on which the financial statements were available to be issued, for events that require recognition in the financial statements or disclosure in the notes thereto.

Note 3 - Liquidity and Availability of Resources

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following at June 30, 2021:

Financial assets:	
Cash	\$ 2,732,449
Investments	354,509
Total financial assets	3,086,958
Financial assets not available for general expenditure:	
Restricted by donors with purpose restrictions	768,875
Pass-through funds payable	1,194,720
Total financial assets not available for general expenditure	1,963,595
Total financial assets available for general expenditure	\$ 1,123,363

The Foundation has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

Note 4 – Property and Equipment

Property and equipment consisted of the following as of June 30:

	2021		,	2020
Machinery and equipment Less: accumulated depreciation	\$	96,926 (42,352)	\$	39,480 (37,599)
Property and equipment, net	\$	54,574	\$	1,881

Depreciation expense amounted to \$4,753 and \$9,901 for the years ended June 30, 2021 and 2020, respectively.

Note 5 - Notes Payable

During April 2020, the Foundation was granted a loan from a financial institution for the aggregate amount of \$89,859 pursuant to the Paycheck Protection Program ("PPP") under Division A, Title I of the CARES Act. Under the terms of the PPP, certain amounts of the loan may be forgiven if they are used for qualifying expenses as described in the CARES Act. On January 7, 2021, the Foundation received official notice from the Small Business Administration for the full forgiveness of the outstanding PPP loan balance totaling \$89,859.

Note 6 – Commitments and Contingencies

Significant Concentrations

The Foundation operates exclusively in Palm Beach County, Florida, and is subject, to some extent, to economic conditions and fluctuations in that geographic area.

Operating Lease Agreement

The Foundation leases space for the Red Apple Supply Store and warehouse pursuant to a lease agreement with the School Board of Palm Beach County that expires on June 30, 2023. The annual rental for the property is \$1. The agreement requires that other operating and maintenance costs of running the facility be paid by the Foundation. The lease is accounted for as an exchange transaction due to the nature of the Foundation's standby commitments.

COVID-19 Pandemic

In March 2020, the World Health Foundation (the "WHO") classified the COVID-19 outbreak as a pandemic, based on the rapid increase in exposure globally. The full impact of the COVID-19 outbreak continues to evolve as of the date of these financial statements. As such, it is uncertain as to the full magnitude that the pandemic will have on the Foundation's financial condition, liquidity, and future results of operations. Management is actively monitoring the impact of the global situation on its financial condition, liquidity, operations, suppliers, and workforce. Given the daily evolution of the COVID-19 outbreak and the global responses to curb its spread, the Foundation is not able to estimate the effects of the COVID-19 outbreak on its results of operations, financial condition, or liquidity for fiscal year 2022.

Note 7 – Net Assets with Donor Restrictions

Net assets with donor restrictions consist of the following at June 30:

	 2021	 2020
Purpose restrictions:		
Red Apple Supply store	\$ 774,618	\$ 621,881
Other programs	45,118	256,154
Career education	17,360	140,875
Total purpose restrictions	\$ 837,096	\$ 1,018,910

Note 8 – Net Assets Released from Donor Restriction

Net assets released from donor restriction consist of the following at June 30:

	2021	2020		
Purpose restrictions:	 			
Other programs	\$ 1,240,889	\$	960,021	
Career education	290,792		98,279	
Red Apple Supply store	290,721		1,007,090	
Total purpose restrictions	\$ 1,822,402	\$	2,065,390	

Note 9 – Fair Value Measurements

Certain financial assets are recorded at fair value. Fair value is defined as the price that would be received to sell an asset between market participants in an orderly transaction on the measurement date. The market in which the reporting entity would sell the asset with the greatest volume and level of activity for the asset is known as the principal market. When no principal market exists, the most advantageous market is used. This is the market in which the reporting entity would sell the asset with the price that maximizes the amount that would be received. Fair value is based on assumptions market participants would make in pricing the asset. Generally, fair value is based on observable quoted market prices or derived from observable market data when such market prices or data are available. When such prices or inputs are not available, the reporting entity should use valuation models.

The Foundation's assets recorded at fair value are categorized based on the priority of the inputs used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The inputs used in measuring fair value are categorized into three levels, as follows:

Level 1 - Inputs are based upon quoted prices for identical instruments traded in active markets.

Level 2 - Inputs that are based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar investments in markets that are not active, or models based on valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the investment.

Level 3 - Inputs are generally unobservable and typically reflect management's estimates of assumptions that market participants would use in pricing the asset. The fair values are therefore determined using model-based techniques that include option pricing models, discounted cash flow models, and similar techniques.

Note 9 - Fair Value Measurements, continued

The following section describes the valuation methodologies the Foundation uses to measure its assets at fair value.

 Money market funds and mutual funds are valued at the quoted net asset value of shares reported in the active market in which the funds are traded.

Fair Value on a Recurring Basis

Investments measured at fair value on a recurring basis are summarized below:

				At June	30, 2021					
	-	Assets								
Measured at				Fair Value Hierarchy Level						
Description	Fá	air Value		Level 1	Level 2		Le	vel 3		
Money market funds	\$	21,203	\$	21,203	\$	-	\$	-		
Mutual funds		333,306		333,306		-		-		
Total investments	\$	354,509	\$	354,509	\$	-	\$	-		

At June 30, 2020 Assets Fair Value Hierarchy Level Measured at Description Fair Value Level 1 Level 2 Level 3 Money market funds 31,955 \$ 31,955 \$ \$ Mutual funds 283,919 283,919 \$ 315,874 315,874 Total investments

Note 10 - Pass-Through Contributions

The Foundation administers certain contributions in the capacity as intermediary. The majority of these funds come from other non-profit organizations, in particular the School District of Palm Beach County. The Foundation considers the use of such funds to be consistent with the mission. However, since the Foundation does not have discretion as to the ultimate recipient of these funds, they are considered "pass-throughs" and as such, have not been recognized as revenue in accompanying financial statements.